

The identity and development of female teachers in technical education among young women and needlework teachers

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Abstract: Our paper addresses part of the approach to a topic integrated in the research project entitled The Construction of a Teaching Career in Secondary Education (1947 – 1974). Training, Development, Identities, funded by the Portuguese national funding agency for science, research and technology, FCT.

The study we developed starts from the exploration of the ideas and an understanding of the feelings expressed by needlework teachers from technical education. We studied the testimonials of technical courses' former pupils regarding their own needlework teachers, their instruction and their careers, and it was beneficial for us that their recollections and views of these pupils, who later became needlework teachers themselves and are now elderly ladies, could be gathered. Thus, it seemed clear that this study should give the floor to these women, and, as a result, we defined their life stories as the main research instrument.

By establishing a link between the professional and personal lives of these women, we aim to appreciate their professional growth as well as identify decisive stages in their professional performance and their educational beliefs. The framework of these goals is the purposes given to female training courses within the technical education in which these teachers worked.

Our research, therefore, does not have an extensive character; but being of an individual nature, it becomes significant. There are never two identical ways of living human situations. Since the goal of this investigation is to open the possibility of a better understanding of reality, we intend to attribute greater importance to the professional paths that unfold through the testimonials of needlework teachers than to the accounts themselves. Considering the purpose of the Female Training Course, we decided to work along two parameters to effectively define the boundaries of this research: *Girls were trained in a public situation to successfully play their roles in the domestic domain* and *Girls were trained to be able to enter a public domain*.

We found differences between male courses and female courses. For instance, only female courses and female classes integrated the subjects of home economics, childcare and a general notion of nursing, in accordance with Article 73 of Decree 37,029/1948, of 25 August. This piece of legislation defines the curriculum of the women's training course. We should add that, besides the above-mentioned subjects, girls also took classes in Portuguese, French, Mathematics, Drawing and Physical Education.

We believe it is important for our research to be included in this journal, as the Women's Training Course allowed girls access, through aesthetics, to a public space. We must not forget that at this time Portugal constituted a closed environment where women were assigned the sentimental dimension and the responsibility of being the caregivers. The discussion we propose is also an opportunity to question the long way that we still have to go with regard to women's rights, so that female discrimination is definitely a thing of the past.

KEYWORDS: life stories; Teachers; Technical education; Women

INTRODUCTION

We are in what is known as the "Third wave of Cybersecurity", where the arrival of a virus in any form implies using your cellphone, seizing your USB, reaching the Cloud, getting into your IoT communications, which implies work in a coordinated way between private and public actors, making use of the

information and classification, thrown by a database that is analyzed from an Artificial Intelligence (AI) instrument. The challenge for Entrepreneurs and State actors is to show that the resulting public policy is efficient in light of the results, the associated innovation and the strategic insertion of financial and human resources that guarantees success in this regard (Banga, 2018).

The North Atlantic Treaty Organization (NATO), received its first cyberattacks during the *Kosovo conflict* at the end of the nineties of the last century, which caused the fall of its main page on several occasions, and the closure of its e-mail from outside, corresponding to its office in Brussels (Belgium). One of its 29 member countries, Estonia, in mid-2007 and for three continuous weeks, received massive cyberattacks mainly against institutions that put national security at risk. It has gone from the Cold War and the subsequent fall of the Berlin Wall, to the era of "digital espionage", which affects States, their allies, their companies and current world stability. NATO has a "Strategic Concept of the Alliance", and its own "Cyber Defense" policy, to such an extent that today it is considered as "a possible cause of collective defense" of its members (REVISTA DE LA OTAN edición digital).

Therefore, we must ask ourselves: **WHAT IS THE RELATIONSHIP BETWEEN INNOVATION AND CYBERSECURITY IN THE 21ST CENTURY COMPANY?**

To answer this question, the work addresses several fronts that seek to understand not only this new scenario that the State and the Company must and must face together, but also the role of businessmen and politicians in one of the greatest challenges that the world now faces during the Fourth Industrial Revolution.

The document, in the first part shows the evolution that viruses have had in the field of cybersecurity. In summary, with Table 1. "Evolution of Computer Threats: history and origins", it is observed how it went from experiments, product of analysis of possible vulnerability raised from the studies made by John von Neumann in his text of "The theory from Viral Computing" from 1949 with "automaton" creations, to real creations that started from a genius like Bob Thomas, creator of "Creaper", capable of infecting collective connection systems like ARPANET. Since the eighties, these viruses have been known by their authors, who "signed their digital work", to generate partial damage or publicize their companies, making the leap to specialized malware, with the clear objective focused on damage to databases of companies, both small and large, from medium impact to high impact, with unknown authors, under the clear objective of the theft of information, money, and databases, thus showing the era of the cyberattack of the XXI century. The turning point, compared to what is happening today, is given by the entry of the *WannaCry Ransomware* virus, showing as of 2017 that cybercrime is not only a tool to steal industrial information, but also a weapon between States, given that its origin was North Korea with clear intentions to affect security and institutional stability of the affected States.

It is important, on the other hand, to know references and indicators that in the matter of Cybersecurity must be consulted for States, Companies and with the coverage of COVID and "work at home", for social and family nuclei. Therefore, in the second part of the document, the different indicators and their sub-indicators are disclosed, which allow an entrepreneur, investors, States, to know, have objective, scientific data, about the structures, laws, logistics, human resources, international cooperation, cases of companies and States, which are an example in this matter, as well as those cases of partial or total failure. In the foreground is "The Global Cybersecurity Index" by ITU, which shows how the different continents are on their historic associated with innovation, manifesting the clear advantage of Europe, followed by Asia, with special cases from the United States, leaving the vast majority of Central and South American countries at a low and worrying level, in some cases at the level or below that of some African countries.

Another indicator is followed by "The United Nations –eGovernment Index", which expressly focuses on observing public policy and Digital Government. Born from the United Nations, the Department of Economic and Social Affairs (DESA) and the Division of Public Institutions and Digital Government. There is also the "National Cyber Security Index", it reviews the management of cybercrimes, it is created by the *e-Governance Academy*. Finally, "The ICT Development Index" is presented, which observes the management between countries in education, infrastructure and innovation related to logistics, obtained by the United Nations Committee on World Connectivity (ITU).

Given this historical context and the indicators, the document seeks to precisely address the cases of companies and their different strategies that in this sense have been developed, emphasizing the precise management that they have been applying in the midst of an environment, marked by the use of mobile technologies and the defining role of the States, as guarantors of the operations and providers of the logistics conducive to the needs of Industry 4.0, COVID 19, and the cyber-consumer. This section analyzes cases that are led by the globe-firms such as Facebook, Yahoo, Netflix, Amazon, Spotify, which shine for their Western-style alliances.

On the otherhand, thereis the case of the Chinesemodel, which has one of the beststructures in the form of Networking, whererecognition and vigilanceis made fromstructures and mega-serversadministeredby the State, at the nationallevel. At the end of 2019, this country alreadyhadone of the highestspeed and connectivityinfrastructures in the world, with 150,000 5G-type stations (compared to 10,000 in the United States), working in fiftycitiesthroughout the country, supportedby human resourcesqualified, byan "army" of 1,700,000 engineers, who in numberhavemultipliedbyfoursince the beginning of the millennium, whentherewereabout 360,000(Rios, 2020). Thismodelis complemented, as a central and verytypicalelement of Southeast Asia, byaneducationalstructure, in the form "AI + X", wherhigherstudyisbeingpromoted, with multi and interdisciplinaryteamwork, around Artificial Intelligence (AI), seeking to have a "digital army" thatsufficiently and effectivelycovers the needs in thisfield, whichincludescontinuousresearch in thisfield. Finally, the creation and work of companiesspecialized in thismatterisobserved, whichfrom the R.P. China offersits services, both to States and to companiesaround the world.

Thisdocumentoffers a light, showingthat in thisfieldthereismuch to workon, that the companyunderstand in itsstrategic and tacticalprojections, introduce financial and human resources, as an indivisible management to the companythatwishes to createparadigms, typical of thiscentury.

COMPUTER THREATS, FROM THE UNIVERSITY TO THE COMPANY

Withthisaside, therewill be a tour of the emergence of the firstcomputerviruses, whichwentfrom simple personal oracademic "experiments" to sophisticated software systems, createdwith the clearintention of stealing, ending, terrorizingusers, Computers, in Companies and States, globally, see Table 1. "Evolution of ComputerThreats: history and origins".

Only the firstcontributionsfrom the ENIAC (Electronic NumericalIntegrator And Computer) Project of John Mauchly and John Eckert in 1943 and the *Colossus Project*, whichhelpedsolveproblems of the US Army, in the middle of World War II, associatedwithcalculation cases ballisticsfirst and cracking the Nazi Code(INFORMÁTICA, 2011), From the mind of a well-knownpolymath-mathematician, of Hungarian-American origin, whoparticipated in the Manhattan project, whatwasknown as "The Viral Computing Theory" emerged in 1949(McMullin, 2000). Thistheorywasseenbyitsauthor John von Neumann, as "automaton" creationsthatcould be reproduced in a computersystem(Ferreras, 2014).

After the KoreanWar (1950-1953), the US Army, lookingfor a means of communicationthatminimized the interception of electricalsignals thatgaverise to the use of the Telegraph and the Morse code (Samuel Morse) since 1844, wasbornalmost a centurylater in 1958, under the auspices of the Ministry of Defense, the Advanced Research Projects Agency orknownuntiltoday, the ARPANET. Thissystemwasdevelopedbetweencomputers in a directway, almost a decade and a halflater, in 1971, therewas a wholenetwork of 23 pointsconnecteddirectly, of computers thatwascalled ARPANET, bythenitwasworkinghand in handwith the Academy with MIT, the *National Physics Laboratory* of the United Kingdom and the famous*Rand Corporation* (Research and Development), a training center of the United States ArmedForcesuntiltoday(UPC, s.f.).

This spacegivesrise to "Creaper", October 1971, whichaffectscomputers thatwereinterconnectedbythisknowledge network made up of the State-Academy, its sourcewas the then-knownFirm BBN Technologies (Mayya). The idea was to follow the spread of the virus of a programbetween directlyconnectedcomputers, its creatorwas Bob Thomas, he achieves that in the printedresults on the screen the phraseappears: "I'm creeper: catch me if you can! ". Two years later, "Reaper" is born, seeking to stop "Creaper," that is, the anti-virus is born. (INSTITUTO DE ESTRATEGIA, 2017).

The term as we know it "Computer Virus" has two antecedents. First, in a novel "When HARLIE Was One", in 1972, the existence of a program that would be the equivalent of a computer virus is recognized today. Ten years later, in the famous comic "X-men," this term is spoken of in the same context as it is used today. (Cerra, 2010) In that same year of 1982 in January, a teenager Richard Skrenta, from Pittsburgh-Pennsylvania, creates a program that seeks to "infect the boot disk" using the Apple II operating system, as a joke toward his friends, (Silverman, 2017). After booting a floppy disk, which contained it fifty times, it triggered the following message: "The Cloner: The program with personality. It will get all your discs, it will get into your chips! ¡Yes, it is Cloner! It will stick to you like glue, it will change your RAM too! Pass it on, The Cloner! (López, 2017).

A year later in 1983, seeking this time to demonstrate the existence of a "malware", with the intention of replicating it on other computers, much more elaborate and knowing a "route" of the malware, from a floppy disk, *Fred Cohen*, student of Engineering of the University of Southern California, creates a program, inserts a hidden code into it, which manages to control a computer with a Unix operating system. That year, he wrote a

"paper" called: "Computer Viruses. Theory and Experiments", with this he defines what is understood as a virus: "a program that can infect other programs by modifying them to include a possibly evolved copy of itself (MacNeil, 2019). A company of Slovak origin, called ESET in 2017, declares November 3, as the world day of "malware", in honor of the work of the then student Cohen (Foltyn, 2019).

The entry of viruses or attacks against operating systems occurred in the mid-eighties at the university level, when academia and the State worked together as from the ARPANET project, some companies occasionally participate in research on the subject business security. Likewise, the first Virus, as we know them, was born in the software space and its use in the family business.

By January 1986 the brothers Basit Farooq and Amjad Amjad Farooq Alvi, of Pakistani origin (Information.com, s.f.), they run a company called *Brain Telecommunications* (RPP Noticias, 2016).

They designed a software that sought to prevent that when using their program under an MS-DOS system, they did so from a pirate one, affecting the "Boot" or boot space of the unforgettable 5.25-inch floppy disks, in their primary version below a 2.0. It affected data on the floppy disk as it was almost full and did not transfer the virus to any part of the computer but to another floppy disk.

The curious thing is that when detecting the files and trying to open them, the data of the brothers appeared, such as telephone number, address, etc., in a clear example of what was wanted: detect the use of "unpaid" or pirated programs and contacting those who did it, to give them instructions for the legal purchase of the program, was in January 1988 when the route of this virus was detected in the companies.

In this 1988, the period of sophistication of viruses in Hardware and Software is reached, the creator, a 23-year-old student from Cornell University: Robert Tappan Morris. New forms of "malware" are born, called "worms", because they reach a file and multiply in different folders (self-replicating), their objective: to paralyze the hardware, since his self-replications saturated the memory of the computers. In this way the "Morris worm" arises, on November 2, through ARPANET, affecting entities of importance for national security and academia, such as NASA, the Pentagon, universities such as MIT, Stanford and Berkeley, in about six thousand computers, with UNIX operating systems, computers made by Sun Microsystems, VAX and DEC (Rodríguez, 2013). For the first time, a conviction was generated by a Federal judge, on January 22, 1990: three years with probation, a fine of USD 10,000 and 400 hours dedicated to community service, thus the figure of *Computer Fraud* was born, recognized with the "Computer Fraud and Abuse Act" of 1986 (Bortnik, 2013).

Increasingly more sophisticated and far-reaching, under this context emerges "Michelangelo", a virus that attacks DOS systems, this time capable of acting both on "the boot sector of Floppy disks" and on the "Main Boot Record" or *master boot sector*, affected about five million computers worldwide, appears for the first time in February 1991 from Australia (industrial, 2016). This is the era of viruses of unknown origin, of unknown author (s). From the "Payload", it rewrites the hard disk using random data, leaving the contained information, practically lost. If the computer was turned on March 6, it would act, hence its name, since it is the date of the birth of the painter, architect and sculptor, *Michelangelo Buonarroti* or *Miguel Ángel* (Harán, 2018).

The next step has a woman's name, "Melissa." It arises on March 26, 1999, ending the century. The author *David L. Smith*, thirty-four-year-old ex-programmer of the AT&T Firm, gave the name to it on behalf of a "Topless" dancer with whom he had fallen in love in Florida. Its impact reached nearly one million computers in the world, with damage valued at close to one billion dollars, this time affecting Global Firms such as Lucent Technologies, Microsoft and Intel. Its author, again receives a sentence from a Federal Judge, equivalent to 20 months in prison, a fine of five thousand dollars.

Its contagion through an email, with the sender's name, came in a text with a DOC extension, the message was: "Here is the document you asked for ... do not show it to anyone" (panda, 2013). In the same way, "Happy99" or SKA.A appears, on January 20, 1999, a worm, which already affected Windows 95-98 or NT. Its damage was in copying, then changed and established new files under SKA.EXE format. and, SKA.DLL, there were no detainees, nor was the origin clearly located, it was clear that its author (s) wanted to cause damage to those who had Windows installed and not be discovered (INDIANA, 2018).

The era of the *millennium virus* is observed in May 2000. It is characterized by its worldwide coverage in a few hours and of great economic impact (HISTORY). It begins with the email "I LOVE YOU", it came with a folder recognized as LOVE-LETTER-FOR-YOU.TXT.vbs., it eliminated files associated with recreational and relaxation activities, those that contained music, images, of type extension CSS, HTA, JS, JSE, JPEG, JPG, MP2 and MP3. It took five hours to reach Europe, Asia and America. It is valued in Europe, a damage of EUR 10,000

million, a contagion of about 10% of all connected computers, reaching computers of the Federal Reserve, the Pentagon and the British Parliament. Its origin is in the Philippines, its creator, *Onel Guzman* (Garcia, 2018).

Fizzer appears, a form of "Trojan", year 2003, takes from the keystrokes of the user, personal email passwords, bank accounts, Internet, names, etc. It affects files from emails damaging Windows operating system type 95, 98, ME, NT, 2000, XP. Save the data in a Windows file called *ISERV.C*, leave the space for the Hacker to open it and have this information in his possession, that is, his objective to steal money and identities (Liu). There were no arrests.

With the rise of mobile technologies in California, a year later *Cabir* or *Caribe* was created, a worm that makes use of bluetooth connections, sending itself to other devices with a message, which gives the approval of entry by its owner (Charny, 2005). It is spread on cell phones of the best-selling firm in the world at that time, NOKIA (infobae, 2017) and its Symbian S60 operating system, manages to maintain this connection while minimizing battery life. Created by a member of *Group 29A* of Spanish origin, made up of people dedicated to the study of computer viruses, who wanted to demonstrate the existence of viruses on cell phones (Carlos, 2013).

Starting in the second decade of the millennium, viruses are born that seek to attack infrastructures, a virtual form of attack between States. That's where *Stuxnet* arises, a worm that appears in mid-2010, spreads from a USB, operates through Windows, infiltrates the machinery with the software "Siemens Step 7", which is used in systems associated with the industry. In this case, it attacks the structures used in the Iranian government's nuclear enrichment facilities, where the uranium enrichment centrifuges were being destroyed, 984 of these fell, there were no arrests (Holloway, 2015).

This new modality has in the *WannaCry* Ransomware, a version of cyberattack, but now with global coverage that threatens the infrastructure of a country, since May 2017. It makes use of printers and other devices interconnected to the network, with the use of Windows, its objective is to affect government entities, universities, technology providers, hospitals that reached about 3/4 parts of the countries of the world, affecting 29,000 institutions of the PR China (countries, s.f.), companies such as Renault, FedEx, the UK National Health Service, etc., that use the Windows system, in its versions of 2005, 2007, Vista and Windows 8 (Fruhlinger, 2018).

Table 1. Evolution of Computer Threats: history and origins

COMPUTER VIRUS	Author	Year	Month-Day(s)	City/Country/University/Company	General Purpose
Viral-Theory and Organization of Complicated Automata	John von Neumann	1949	December	United States- Illinois University	It shows the existence of "automaton creations", which are reproduced in computer systems.
Creeper	Bob Thomas	1971	October	United States, BBN Technologies	It propagates a message on the computers of the ARPANET network "I'm creeper: catch me if you can!" Two years later, it gave birth to the anti-virus: "Reaper".
Cloner	Richard Slrente	1982	January 30	Pittsburgh- Pennsylvania	Program that affects the boot disk, of the Apple II operating system.
In 1983 he wrote "Computer Viruses. Theory and Experiments", defines what is	Fred Cohen	1983	3- November	United States- California University	It creates a "malware" that controls the Unix operating system.

understood as a virus: “a program that can infect other programs by modifying them to include a possibly evolved copy of itself”.				
They use the virus to spread and make their company known.	Hermanos Basit Farooq y Amjad Farooq Alvi 1986	January	Pakistan- Brain Telecommunications	It affects the “Boot” or boot space of 5.25-inch floppy disks, it infects other floppy disks, focused on IBM computers.
Worm Morris.	Robert Tappan Morris 1988	November 2	United States- Cornell University	New forms of malware are born, known as "worms". With ARPANET, it affects NASA, the Pentagon, Universities such as MIT, Stanford and Berkeley, and about six thousand computers.
Michelangelo.	Unknown 1991	February 4th	Appears for the first time in Australia.	It affected around five million computers in the world.
Melissa.	David L. Smith 1999	March 26	United States.	It affected approximately one million computers in the world. It reaches Global Firms, such as Lucent Technologies, Microsoft and Intel. The contagion is made through an e-mail.
I LOVE YOU	Onel Guzman 2000	May 4	Philippines	Worldwide infections occur in a few hours. It violates high-impact National bodies, the Federal Reserve, the Pentagon and the British Parliament.
Fizzer	Desconocido 2003	May 8	Unknown.	Used to steal personal keys.
Cabir o Caribe	Creado por grupo llamado 29A, en el 2004	June	California	It infects Cellphones, NOKIA brand.
Stuxnet	Desconocido 2010	January	Iran	From a USB, it is a worm that attacks the software associated with Siemens, which is connected to industrial machinery and infrastructure of a State.
Ransomware WannaCry	Desconocido 2017	May	North Korea	It affects a large part of the Government's infrastructure, from universities, technology providers, hospitals, it reached about 75% of the countries of the world.

Source: the author, based on data obtained from the documents, issued and related in this document.
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CYBERSECURITY INDICATORS.

The Global Cibersecurity Index

As of 2007, the United Nations' World Connectivity Committee (ITU) has structured the Cybersecurity indicator "Cibersecurity Index" or The Global Cybersecurity Index (GCI). The first time it was released, it was for the 2013-2014 period, with the participation of 105 countries. It is understood that the information associated with Communications Technologies (Information and Communications Technology- ICT) have revolutionized not only the way of communicating, but also of monitoring and being present in front of databases, resulting from the same, which today for today they handle the companies.

The Indicator focuses on the measurement of "progress in Cybersecurity" given a regional context and its position at the global level of each country, thus allowing to observe and analyze the evolution of each one by level and relative to the others.

In order to obtain the precise data, five steps are developed: the existence of cyber threats is identified at the national level; It seeks to identify the measures that are generated at the national level to repel them; the measures taken are selected; Cybersecurity indicators are detected and they are grouped together (Rikk, 2018).

The latest results show how more and more there is awareness of the importance of the issue, and they adopt associated public policies. Data like these show it as of 2018: about 9 out of every ten countries already have legislation that recognizes the figure of "cyber-crime"; about every 6 countries out of 10, state to integrate this issue as public policy, increasing by 8%, this data, since 2017 (ENGINEERING AND TECHNOLOGY -E&T, 2019), 58% already have a National Cybersecurity Strategy (NCS), complemented by 47% that have Cybersecurity indicators, as part of a comprehensive public policy (ITU Publications, 2018).

The five "pillars" or analysis supports of this indicator determine not only the basis for studying it, but also the elements that today every State, City, Company, must take into account to make Cybersecurity a source of Innovation of Management.

They confirm some facts: Europe is the continent of the world that at a supranational level has the best infrastructure, experience of public-private origin and human resources, companies, better adapted to cyberattacks. Second, the figure of "Cybercrime" is recognized by the vast majority of States. Third, response groups or Networking are strongly integrated in Europe and Asia. Fourth, the specialized Human Resource has a continuous and updated educational structure of almost 100% in Europe and Asia. Fifth, the public-private alliances, for the defense of the company-State against Cybercrime, have Europe as a leader, but see in the countries of America a great lag and void that can be exploited by these organizations.

Legal measures

It focuses on the persecution and investigation, laws, regulations, decrees, regulations, official acts, contents, number of institutions, international harmonization, that are in favor of the fight, against Cybercrime. According to the 2018 report, around 91% of the countries in the world already have legislation against this type of crime, compared to 79% a year earlier, by continents in Europe, all except one do not have this legal structure, in Asia-Pacific 35 out of 38, for America 32 out of 35 have it, in Africa 38 out of 44 and in the Arab States, the figure is 18 out of 22 (ITU Publications, 2018).

Technical measures

They have "CERT", which focuses on actions against attacks on the government system, National Cybersecurity Strategies (NCS), response and evaluation groups, child protection mechanisms, standardization processes, use of the cloud as an institutional tool, mechanisms-tools in the fight against spam. These CERTs show a basic coverage in America, where only 17 out of 35 States have it, only surpassed by Africa with 13 out of 44 States and the Arab States with 10 out of 22, data that for Europe is 39 out of 45 and in the Asia-Pacific, 24 of 38 (ITU Publications, 2018).

Specialized organizations

It focuses on areas, administrative departments, offices, strategies at the national-international level, indicators, governance, etc., that are aligned from a shared policy, and jointly develop strategies against these actions. Europe is an example in this sense, annually it generates indicators that cover the actions of the company, the State and families associated with Cybersecurity, such as: Digital Economy and Society Index, Digital public services. Also supranational reports such as: "Report State of Play of Interoperability in Europe (2016): alignment with the

European Interoperability Framework"(electrónica, Resumen del posicionamiento de España en el contexto internacional).

Building capacity

From Committees, specialized Offices, councils, insurance companies, personnel accreditation offices and specialized agencies, which develop R&D learning-training courses. By 2018, 63% of the countries apply to this specialized training, where America has a coverage level equal to that of Africa by number of countries involved with 17, which is close to 100% for Europe and Asia (ITU Publications, 2018).

Cooperation Structures

Based on "Good Practices", Bilateral and Multilateral Agreements, public / private alliances, international agencies, participation in forums, associations. Of this last action, it covered 79% of the countries involved in the indicator, by 2018. For public / private alliances, key for internal defense and reaction structures, only 49% of all countries, in America reaches close to a weak 10% (ITU Publications, 2018).

The United Nations e-Government Index

For nearly two decades (2001), it has operated from the United Nations and its Department of Economic and Social Affairs (DESA), with its Division of Public Institutions and Digital Government (DPIDG), plus an international staff of renowned experts (electrónica, Spain is located in the list of "Top Performers" according to the report "UNITED NATIONS E-GOVERNMENT SURVEY 2018", 2018). The members of N.U. are monitored in the matter of e-Government, through a Benchmarking (Naciones Unidas), at a general level, 14 countries in the Top 20 are from Europe. Observe the "Performance" according to the development of electronic administration. Denmark, Finland and South Korea all have perfect scores on this sub-indicator. Compared to the sub-indicator related to participation or E-Participation, South Korea, Denmark and Finland, lead with a perfect score (electrónica, Resumen del posicionamiento de España en el contexto internacional).

National Cyber Security Index

Focuses on the review of about 40 countries, in prevention associated with Cybersecurity, has 12 indicators. It focuses on five elements: measures and their capacities, identifying the main cyber threats, developing associated indicators, identifying adopted measures. It monitors annual "incidents" of this nature, associated with related "crimes" and large-scale attacks against the State structure, as well as the established structure, created in the face of these threats.

This is created by the "e-Governance Academy" recognized in English by the acronym (NCSI) and is a global reference today (e-Governance Conference, eGA). As of 2018, it is led by France, followed by Germany and Estonia, from the Top 20, they are 18 countries of European origin, only with the exception of countries of Asian origin: Malaysia (11) and Japan (17), from Southeast Asia (Rikk, 2018).

The ICT Development Index

Created by the *World Connectivity Committee* (ITU-United Nations) in 2009. It has 11 sub-indicators, which seek to review progress in ICT, referencing what happened from countries considered as Developed and Developing, plus the steps generated from the countries in terms of competencies-skills, associated with the management of ICT, infrastructure, access to it and its impact on the country (ITU). Progress and innovation related to wireless connectivity and broadband (speed and penetration) associated with the company, State and family, according to the coverage of households (ITU, Naciones Unidas, 2019).

Competition focused on Innovation and Cybersecurity, the reality of today

From that point on, the two predominant models at the world level of Business and State are analyzed, taking Cybersecurity as the source of 21st century industrialization and innovation in its management. A support of this business search is observed in the works, investigations that the Company has done during the last two decades in Artificial Intelligence (AI), since it helps to debug, observe, analyzed databases of public and private companies, as well as those of the same State, which allows preventing and activating Cybersecurity schemes. In this sense, it is led by IBM, followed by Microsoft, continuing with Siemens AG, Samsung, Google, Intel, Philips, Microsoft Research Asia, General Electric, closing the Top 10 with Siemens; Of these works, the most cited have come from Microsoft, Microsoft Research Asia and Google, which has resulted in a greater number of patents in (AI), for IBM, Microsoft, Samsung Electronics, State Grid Corporation of China and Canon (China Institute for Science and Technology Policy at Tsinghua University, 2018).

Facebook

Its CEO and founder, Mark Zuckerberg, had to appear before the United States Senate in April 2018, in order to explain the existence of invasive practices. They show this version of "virtual neoliberalism", where people compete incessantly, to gain access to databases through social networks. The participation in the social networks market, between October 2018 to October 2019 in the world, was led by Facebook with 67.73%, that is, for every ten inquiries to social networks in the world, about seven were made through of this network, total global penetration. It was followed almost five times by Facebook, "Pinterest" with 11.08%, Twitter with 10.57%, Instagram with 5.74% and closes the Top 5, YouTube with 3.71%, evidencing the clear leadership of Mr. Zuckerberg's company (statcounter, 2019).

However, this global positioning makes the Company's databases appealing to consult consumption habits, queries, preferences, schedules, profiles, for other firms that seek to segment the market with this information captured daily. Global companies such as Yahoo, Netflix, Apple, Samsung, Amazon, Spotify and Huawei, BlackBerry in 2013 and about fifty other firms, receive this database, sold by Facebook to these companies, taking this information without having the approval of its customers, estimated to have totaled about 87 million (Sanchez, 2018). The vast majority of these alliances operated with options for clients that allow them to recognize topics, videos, etc., and let them know with the "like", showing not only their preferences, but also the contacts to whom they send them.

Thanks to this improper exchange, they were able to set up new tools to attract captive customers and multimillion-dollar alliances were formed, of which Facebook is of course a part, thus managing to maintain at least its dominant position in the market and strengthen the existing alliances that it also allows to enlarge and improve this database (J.X. Gabriel, 2018). Next, let's analyze some cases that allow us to understand this *modus operandi*, which increases the global capture of consumers, under an innovation in the manner of a technological Networking, focused on audio and video interfaces, creating and positioning new sub-brands.

Alliances, a strategy that operates this data obtained and generates global segmentation

Since the beginning of the second decade of the millennium, Yahoo and Facebook, signed agreements that allowed them to develop "cross" or shared patents, or "cross-license", planned and managed Yahoo events, to develop on Facebook, created a portal for daily news from Yahoo to share on Facebook, through the "Social Bar" platform, and integrates with Facebook's "Open Graph" (Facebook, 2012). With Apple, the interface seeks to make contacts who are on Facebook, in addition to sharing the calendar.

The approaches with Netflix, marks the 21st century type Alliances, with the help of Artificial Intelligence and the great coverage of the Internet, under the need to counterbalance their Asian competitors, particularly those of the R.P. China, such as Alibaba, Weibo, WeChat, QQ, etc. The Alliance forms a global Networking of Information-Communication-Entertainment. By 2017, when Facebook had about 2,000 million users, about 30% of the world population, it worked under the option of "Open Media", video (streaming, two-way), disclosed by Google, Cisco, Mozilla, with an offer of music and complementary aggregate services, some at very low fees, with the support of Amazon, Microsoft and Netflix. For firms such as the "Royal Bank of Canada" and streaming champions such as Netflix and Spotify, with the Facebook interface, it was possible to observe the personal emails of customers (Nexton, 2018).

Disruptive innovation arises from the added value of each firm in alliance with Facebook, which offers new global contributions, but, "searching" the private lives of those whom make use of Social Networks, which allow them to take "a step forward" above your possible competitors.

In the case of Instagram and WhatsApp, which mark the era of global, graphic and informative communication, as one of their value-added paths to follow, understanding that through mobile telephony, this value is obtained 24 hours a day aggregate (Shamkand, 2017). This disruption in social networks led by Facebook, seeks in the development of these alliances to create a single interface, where users choose their means of dissemination that integrates, under the chosen modality, the information from WhatsApp (which it acquired in 2014), Facebook Messenger and Instagram (acquired in 2012), process to be consolidated in 2020 (Isaac, 2019). In the case of the Chinese company Huawei, it is similar in terms of the alliances developed by Facebook with Lenovo, Oppo and TCL. It makes use of interfaces with Facebook, which allow us to know what "I like", leaving the preferences, and further expand the client's profile, given that it gives spaces to comment, make their tastes known in the political, religious, relationships interpersonal, attendance at events, that is, I was able to have a highly personalized profile (Liao, 2018).

The Chinese Model

On the other hand, what has been done in other latitudes around the subject is striking, where a Networking is configured between the Company and the State. This public-private ecosystem, in the case of the R.P. China, at the end of the nineties, in 1997, allowed him to recognize the legal figure of "computer crime". This foresight and progress in the matter, which is an innovation from the State management, put into action for more than two decades, led it to build and manage, by 2017, 21 Cybersecurity Institutes (Hathaway, 2015). This State Cybersecurity Networking helps to strengthen the security not only of their companies, but also of their clients, who know for sure that acquiring a product, service, from a Chinese Firm, has the support of this network and will minimize, the assault on your data, or dissemination of these, in favor of other global firms such as the case of the West with Facebook, knowing on the other hand, that this information will remain in the power of the Chinese State.

The educational support that is being developed in this regard is striking. It was analyzed in a previous point that Artificial Intelligence (AI) is key in this scheme that associates management with innovation, under a Cybersecurity approach. As of 2018, the Chinese University leads what has been called "AI + X", which seeks to integrate the area of knowledge of the (AI) with other opposite and complex areas, ranging from biology, public administration, mathematics, business administration and economics, passing through jurisprudence, physics, psychology and sociology, under a pedagogy focused on continuous training. This educational idea is creating a Human Resource, whose daily "know-how" is involving services, final products, inputs, innovators and related to the (AI), headed by the University of Tsinghua, the same Academy of the Chinese Sciences, Zhejiang and the Shanghai Jiao Tong (China Institute for Science and Technology Policy at Tsinghua University, 2018).

From R + D + i, through specialized global defense companies: the Chinese reality of the 21st century

The State is clear that Cybersecurity is the center of the development and industrial management of the XXI century. There is a "cybernetic army", which generates tranquility and stability in the face of future investments that the public or private wants to make. The focus is on communications, the IoT, information via the Internet, more, knowing that only for 2014 there was a shortage of professionals in "cybersecurity" of one million jobs in the world, projected to 3.5 million specialists for 2021. On the other hand, the country integrates at the national level "Intelligent Endpoint Protection System" (IEP) solutions, which at this scale, prevents and activates defense mechanisms on computers, "Persistent Threat Analysis System" (PTA), against organized cyber assault groups, which attack institutions or information government systems and "Advanced Persistent Threat" (APT), which allows to be on guard against groups that attack specific establishments, to block, misinform, steal databases data, create computer terrorism in offices of the State of Defense, Telecommunications, Central Government (Morgan, 2019).

The Standard aims to centralize the control and legislation associated with Cybercrime and the Company. In June 2017, a law came out, which regulates the use of email, its data networks, commercial information, for companies, which must remain in servers of the R.P. China, any transfer of this data outside the country, will be done with permission (Zhang, 2019). In March 2019, the State released the "App Security Certification", with which it is sought that the business processes that make use of this tool, voluntarily acquire this certificate, for State companies it is mandatory, which implies that this Firm complies with the standards required at the national level (GB / T35273), recognized as "Information Security Technology- Personal Information Security Specification", to achieve this certificate, it will be delivered by the "China Cybersecurity Review Technology and Certification Center" (Luo Yan, 2019).

The private-public network, has specialized companies throughout the country, with their own research centers, as of 2017 there were 2,681 firms dedicated to this task (Zhang, 2019). Companies with worldwide coverage such as *Bluedon* (Guangzhou), with products and structures adaptable to company models, *Anty Labs* (Beijing), has six own research centers, and with latest generation antivirus hardware; *Beijing Zhizhangyi Co Ltda.*, working with companies around the world, from the area of aviation, education, government, military, healthcare, finance, technology, manufacturing, *DBAPP Security Ltda.*, focuses on the heart of the business strategy of the century XXI: Big Data, mobile Internet, the integrated information system of Smart Cities, business Apps (Morgan, 2019), *Meiya Pico* (Fujian, Siming and Xiamen), specialized in this Firm, in digital forensics, etc.

As for the Chinese global firms, they show what the trend will be during COVID-19 and in the future, that is, to have their own operating systems, quality and security standards from the R.P. China, which also allows you to generate your own Networkings. Huawei leads the way. It starts from having the domain, control and projection of

their own operating systems associated with their Hardware. Since the conflict with the United States government for issues associated with cyberespionage in 2017, it has sought the development of its operating software, hence the *Hong Meng System* (OS) and shows what corporate Networking is, in the style Chinese. The system is being developed and is being sought as an alternative to the *Android System* and is being worked on as an alternative for Chinese global firms led by Oppo, Xiaomi, Vivo and the Multinational Tencent, with the support of the State. (Doffman, 2019).

EL COVID- 19

The business focus, since the beginning of 2020, has focused on three operational actions: continuing with the company (possibly now in a segment associated with the value chains of products-services related to the pandemic), achieving remote work and adapt the strategic plan to this new reality, fueled by Big Data, now of great magnitude. In other words, a large part of corporate existence goes through technology providers.

In the organization chart of the company, having a Big Data architect, the data engineers, have become an indivisible and fundamental part for the existence of the Firm or Company. The Chief Data Officer or CDO or the one who performs the functions of this in the company, today more than ever is not only responsible for the data derived from the company, to which today the daily operation of the work is intensively added, but it is the guarantor with its work team, of the strategic daily actions and of the staff in general, leaving aside the routine, established, planned before the COVID.

This implies that financial and human resources must FOCUS on Cybersecurity, and greater training in this regard for workers in general, as well as for technology and logistics providers associated with a business platform, whatever it may be. According to a McKinsey study, once the pandemic has begun, the crimes most used in this regard are centered on the side of the clients in "spear phishing", on the side of the workers "isolated at home", the trend points to the emails and the corporate page where cyberattacks are located. The cybersecurity trend by business sectors, those that are investing the most in this matter to prevent, control, is led by health, banking and financial services, technology and telecommunications, public sector services, where large companies are the ones that they lead this expense (Anant, 2020).

CONCLUSIONS

Since the first negotiations between the Government of President Donald Trump towards North Korea, in January 2017, denuclearization and the renunciation of the use of the hydrogen bomb by the North Korean regime were pointed out. However, since the administration of President Obama, attention had been drawn to these attacks from North Korea to companies such as Sony Pictures in 2014, where cybersecurity was tested in a worrying way (THE DENVER POST, 2017).

The famous Cybersecurity company CROWDSTRIKE, with the support of the US Security Agency, based in Sunnyvale, California, since 2014 formally accused hackers of Chinese origin, of carrying out cyberespionage, to United States firms from the pharmaceutical sector, manufacturing and technology, aerospace, this attack group was known, under the name of "Putter Panda" (Economista, 2014). From this report, the same US Department of Justice could accuse this "chinese team" of carrying out this type of action. Attacks are also observed towards targets associated with the United States Defense structure, with the recognized group, such as "Energetic Bear" or "Dragonfly", from the Russian Federation, targeting global firms from the energy sector, (Sebenius, 2019) showing that the "new era of cybercrime" points to Global Firms, the infrastructure of the State and National Security, of the countries.

In its report "Global Threats 2018" CROWDSTRIKE, shows how these highly engineered and fast actions come from this part of the world, determining that about a quarter of operations of this nature in 2018 come from the P.R. China. The continent of Asia does not escape these trends, since attacks have been found from Iran focused on countries in the Middle East and part of the Maghreb (CARNEGIE ENDOWMENT FOR INTERNATIONAL PEACE, 2018).

La Multinacional Cisco, reporta en el 2019, que, en sus bases de datos de sus clientes, por lo menos un 31% de las Firmas han detectado un ataque cibernético, asociado a su gestión operativa. En tal sentido estas acciones se centran en "violación de datos", "Interfaz de usuario de aplicación insegura" (API, POR SU ACRÓNIMO EN INGLÉS), "Abuso de la Nube", "ataque con Software Malicioso" (malware Attack), "Pérdida de Base de datos", "Hacking", "Contraseñas simples", "amenazas internas", "Internet de las cosas" (IoT, por su acrónimo en inglés) y Software-Hardware a la "sombra", no compatible con el área IT de la Firma o *Shadow IT System* (Magazine, 2019).

El Ciberdelincuencia, se ha convertido en una base de la agenda mundial y de su equilibrio, no se trata por tanto solo de reconocer a esta figura legal, como fuente de la legislación local o regional, sino como aporte claro y evidente, frente a las grandes potencias mundiales, como las no-convencionales provenientes de Corea del Norte, como estandarizar las normas y estructuras nacionales, para generar un sistema de defensa oportuno y efectivo, tanto con la empresa público-privada, como desde los propios Estados a nivel nacional y supranacional.

Existen claramente habilidades que se deben trabajar, pensando en la Universidad y sus reales necesidades asociadas al siglo XXI y su empresa. Desde los ejemplos observados, las asociadas al análisis de datos, con la que la empresa cuenta hoy como base fundamental para sostenerse en el mercado.

Desde esta habilidad, se debe proponer estudios a la manera de “AI+X”, donde no solo se hace uso de la Inteligencia Artificial, como fuente complementaria del análisis, sino el desarrollo de otras competencias asociadas al trabajo en grupo e interdisciplinar y la resiliencia, determinante en un mundo globalizado que implica el desarrollo de proyectos con filiales de empresas a nivel mundial y/o, desarrollar productos, servicios, insumos, pensando en consumidores globales.

Existe un gran espacio para fuerza laboral, que trabaje a nivel mundial en Ciberseguridad, como se explicó en pocos años la demanda por este recurso humano se triplicará. Pero caso especial es para las mujeres en esta labor, pues solo ocupan cerca de una cuarta parte de la existente en el mundo, a finales del 2019, por ello las universidades, los Estados, deben promover más este trabajo en el mundo dentro de Ellas y estrechar más esta “brecha de género” laboral (BBVA, 2019).

La (AI), es determinante como fuente infinita y como directriz de cualquier estrategia o táctica empresarial a seguir. La misma se logra aprovechar en el momento que al contar con varios datos de un cliente o, una empresa, logra generar un perfil de una u otra por “variables proxy” o correlaciones. Por ello, cuidar, revelar, proyectar una base de datos, implica construir previamente los pasos a seguir de la Firma o Empresa, pero igual, contar con un soporte de Ciberseguridad, que garantice la custodia de este “secreto” empresarial, hoy base y verdadera riqueza intangible de la misma.

En una empresa, sea esta FAMIPYME, PYME, MULTINACIONAL, de capital privado, público, mixto, de alcance local, regional, global, implica que una estrategia-táctica empresarial, que se enfoque en la innovación de un proceso, bien final, servicio, insumo, debe incluir una logística propia, un recurso humano especializado y actualizado, que vea en la Ciberseguridad su enfoque de largo plazo.

El concepto *visional* y *misional* de una empresa, para el siglo XXI, ha de tener en cuenta que la relación con su cliente, cada vez más se hará a través de tecnologías fijas y móviles de la información, en cada proceso, acercamiento, información, venta, entrega, seguimiento.

Ello implica proyectar la empresa desde el corto al largo plazo, bajo un enfoque claro en el tema de la relación segura y eficiente entre empresa y cliente, con un esquema claro y preciso en el tema la innovación.

Para un empresario, empresaria, para un estudiante de posgrado, un gestor de política pública, asociado a la estructura industrial de un país, es necesario entender, que ha de tener en sus acuerdos regionales comerciales, bilaterales, multilaterales, a la Ciberseguridad, como un tema de primer orden que le dé confianza a futuro a las empresas e inversionistas, que vean en el país un espacio de soluciones para sus futuros intereses.

Cuantificar el efecto de los virus, debe ser tarea de todos los empresarios del mundo, las cifras así lo muestran: hasta comienzos del 2020 su costo era de USD 55 mil millones al año (PODCAST, EL COSTO DE LAS PANDEMIAS INFORMÁTICAS, 2020), equivalente la deuda pública de todo un país como Ecuador a septiembre del 2019 (RTU, 2019), el monto mínimo de la renegociación de la deuda argentina proyectada para la próxima década (Lewkowicz, 2020), cerca al equivalente del paquete de ayuda por parte del gobierno canadiense destinado a empresas y trabajadores afectados por el COVID- 19 (Ellsworth, 2020).

En ese espectro, los acuerdos, deben contar con alianzas en lo privado y lo público, tanto con empresas de capital público como privado especializadas en el tema, que superen el campo de la consejería, al de la implementación y ejecución de planes y programas, de orden tanto nacional como supranacional, para conformar un Networking de prevención y defensa frente a un ataque Cibernético.

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